

**DHS PRIME CONTRACTOR
VENDOR OUTREACH SESSION (VOS)
FRIDAY, AUGUST 19, 2005**

PRINT THIS PAGE FOR YOUR INFORMATION

In response to customer request, the Department of Homeland Security (DHS) Office of Small and Disadvantaged Business Utilization (OSDBU) will sponsor our Prime Contractor vendor outreach session on Friday, August 19, 2005 from 9:00 a.m. to 4:00 p.m. We will host two counseling sessions (Morning – 9:00 a.m. to 12:00 p.m.; and Afternoon – 1:00 p.m. to 4:00 p.m.) to accommodate as many vendors as possible.

This event is modeled after our monthly vendor outreach session featuring pre-arranged 15-minute appointments with DHS small business specialists.

The purpose of this session is to provide the small business community with a forum to discuss subcontracting opportunities, potential Mentor-Protégé agreements, and other topics of mutual interest with representatives from DHS prime contractors. **A list of counselors (and their specific needs) is provided at the bottom of this page.**

To prepare yourself for the Prime Contractor Vendor Outreach Session, do the following:

1. Register your company in the DHS electronic appointment scheduling system at <http://www.dhsvoms.moriassociates.com> **before Friday, August 12, 2005**. Vendors must be registered in this system in order to schedule appointments. If you are not currently registered, complete a "Registrant Profile".
2. Review the list of Prime Contractors who will participate in the VOS. Each company has provided links to websites that you should review in advance to determine if there is a "match". If you do not sell what they are looking for, please do not schedule an appointment with them.
3. **The automated system will accept requests for appointments on Friday, August 12, 2005, at 12:00 noon (Eastern Time). The system clock is set to the time at the Naval Observatory.**
4. **Be advised that these appointments fill up within 3-5 minutes.**
5. Log into the DHS electronic appointment scheduling system (<http://www.dhsvoms.moriassociates.com>) just before the time specified above. **Note: be sure to "refresh" your browser if you log in before 12:00 noon.** At 12:00 noon (Eastern Time), the word "Open" will pop into the "Status" column. Once this appears, you should click on the link "Request Appointments" on the left side of the screen. **Note: Some prime contractors will participate in BOTH sessions. Do not schedule appointments with the same counselors. Duplicate appointments will be canceled.**
6. **You may select up to 5 counselors. If you are successful, you will receive notification that appointments have been scheduled and an email confirmation listing those appointments will be sent to you.**
7. We regret that we are unable to maintain a "wait list".
8. Print this page so you'll have directions to the Oxon Hill facility.

Appointments are limited to 15 minutes to allow all vendors an equal opportunity to introduce their company. **All appointments will begin promptly so please plan to arrive at least 15 minutes prior to your first appointment**

Due to space limitations, we request that no more than 2 representatives from each company attend VOS.

DIRECTIONS TO VOS

LOCATION: Internal Revenue Service
The Constellation Centre
6009 Oxon Hill Road, 1st Floor
Oxon Hill, Maryland 20745

Note: METRO access is not available; however, there are plenty of FREE parking spaces available at the VOS location.

Special Note to out-of-town businesses: Public transportation from area airports (Reagan National, Dulles, and BWI) and/or train stations (Union Station/METRO) is not easily available. It is strongly recommended that vendors consider renting a car and driving to the IRS facility in Oxon Hill, Maryland. It is also recommended that you plan to arrive the day before the scheduled VOS.

The Oxon Hill facility is located within a 15 minute drive from Old Town Alexandria, VA. For a listing of hotels in this vicinity, you may wish to visit the [Alexandria Convention and Visitors Association](#).

Note: Construction on the Woodrow Wilson Bridge may cause unexpected delays.

FROM VIRGINIA

Take I-95 (495) North across the Wilson Bridge (into Maryland). Take Exit 4A (St. Barnabas Road/Oxon Hill); remain in the right lane. Curve around to the right onto Oxon Hill Road. Immediately on your right will be a Home Depot. The very next building on the right hand side is a 10-story building set off from the road called the Constellation Centre. Parking is available in the large parking lot across from the building.

FROM MARYLAND

Take I-95 (495) South (remaining on the Maryland side) toward Richmond/Alexandria. Take Exit 4A (St. Barnabas Road/Oxon Hill); remain in the right lane. Proceed straight through two stop lights. At the second stop light, you'll see a Home Depot on the right hand side. Continue straight but move over one more lane to the right. The very next building after the Home Depot on the right hand side is a 10-story building set off from the road called the Constellation Centre. Parking is available in the large parking lot across from the building.

FROM DOWNTOWN WASHINGTON, DC

Take I-395 North to I-295 South to the I-95/495 junction. Take the I-95/495 North exit towards Baltimore. On I-95/495 continue to Exit 4A (St. Barnabas Road/Oxon Hill); remain in the right lane. Curve around to the right onto Oxon Hill Road. Immediately on your right will be a Home Depot. The very next building on the right hand side is a 10-story building set off from the road called the Constellation Centre. Parking is available in the large parking lot across from the building.

If lost, please call (202) 283-1674, 283-1292 or 283-1372. (Note: For general information about DHS Vendor Outreach Sessions, please call 202-205-0050).

**List of Prime Contractor Counselors
August 19, 2005**

Morning Session (9:00 a.m. to 12:00 p.m.)	
DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
Accenture To register for other Accenture opportunities, click "About Accenture", "Contact Us", go to Supplier, select Supplier Registration Form US-VISIT Email: Smart.border.alliance@accenture.com	US-VISIT project utilizes, but not limited to the following technical skills and expertise: <ul style="list-style-type: none"> • Biometrics • Data center consolidations • Data Integration • Data Analytics • IT Strategy • Knowledge of current US-VISIT system (TECS, IDENT, ADIS, etc.) • Mobility/ Wireless Technology • Operations engineering • Performance testing • RFID Technology • SDLC – Sys Development Life Cycle • Security • Service Oriented Architecture • Systems Engineering • Technical Governance • Technical Infrastructure (platform engineering, DBA, Network engineering)
BAE Systems	Looking for qualified HUBZone-certified vendors & Service-Disabled Veteran-Owned businesses who provide: <ul style="list-style-type: none"> • Networking Services • Hardware
Bearing Point Small Business Information	<ul style="list-style-type: none"> • Knowledge of and work in DHS • Strategy and Process Improvement • Human Capital Management • Change Management • Systems Integration • Identity Management • Security Clearances
Booz Allen Hamilton Small Business Registration Site	<ul style="list-style-type: none"> • IT services • Change management • Organizational development • Engineering services • Communications • Modeling and simulation • Systems engineering • Information assurance • Network security • Strategic planning • Systems integration

Morning Session (9:00 a.m. to 12:00 p.m.)	
DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
CACI Small Business information	<ul style="list-style-type: none"> • Biometrics • Data Warehousing • Business Intelligence • Supply Chain • Systems Integration • Web Portal Development • E-Business
EG&G Technical Services Small Business Information , click on “Small and Disadvantaged Business Utilization”	<p>Our primary contract is responsible for the coordination of all logistics for aircraft, vessels, vehicles, and general property.</p> <ul style="list-style-type: none"> • Aircraft, Vessel, Vehicle, and General Property Services • Marina Services • Transportation • Warehousing • Appraisal Service • HAZMat Support • Weapons & Explosives Support • Vehicle Destructions • Security Services • Fine Arts Support • Real Estate Services • Safety Equipment
IBM Small Business Information	<ul style="list-style-type: none"> • Tivoli Products / services • ERP, CRM, Enterprise Architecture/Design • Data Modeling • Data Warehousing • E-Business Software development
Northrop Grumman Ship Systems Integrated Coast Guard Systems Deepwater Project	<p>Northrop Grumman Ship Systems supports contracts with the Coast Guard and Navy by providing ships to these organizations. As such, NGSS buys a variety of products needed to support these “floating cities”. They do not buy Information Technology (IT) services. Among the items they procure are:</p> <ul style="list-style-type: none"> • Pipe/valves/Fittings • Fasteners • Cable • Electrical Equipment • Fire Protection Equipment • Mechanical Equipment • Gasket Material • Outfitting and Furnishings <p>**No Computer Services, Software or Hardware**</p>
PricewaterhouseCoopers	<ul style="list-style-type: none"> • Financial Management • Project Management

Morning Session (9:00 a.m. to 12:00 p.m.)	
DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
SAIC Small Business Development Program (to register, click on “Submit Your Profile”)	<p>SAIC is interested in SDBs, WOBs, HUBZone and Service-Disabled Veteran-owned businesses that understand DHS' business needs and possess clearances.</p> <p>We seek such small businesses that have the following capabilities:</p> <ul style="list-style-type: none"> • Systems Engineering • Software Engineering • Systems Integration • Enterprise Architecture/Application • Security Specialists (Network, Information Assurance, IT Security) • All-Source Analysts • Intelligence Analysts
Thomas & Herbert Consulting LLC	<ul style="list-style-type: none"> • Management consulting • Enterprise Architecture • J2EE • Program Management • Performance Management • Policy • Facilitation • SOA Component Technology (IdM, Portal, integration, web services, etc.) • C&A and information assurance • CMMI • Data Management/Knowledge Management
Titan	<p>Titan is a leader in providing national security solutions, and is fully committed to supporting small and disadvantaged business.</p> <p>We are seeking small businesses with deep DHS domain experience to support Titan's Management Consulting Services group and Enterprise Services & Solutions Sector.</p> <p>Specifically we are seeking to forge relationships with small businesses with either enterprise support or program/project (e.g., PMO) management support experience within DHS.</p>
Unisys (Small Business Information) TSA IT Management Services (ITMS) contract information	<ul style="list-style-type: none"> • IT Services firms • Asset Management • E-procurement

Afternoon Session (1:00 p.m. to 4:00 p.m.)

DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
<p>Accenture</p> <p>To register for other Accenture opportunities, click "About Accenture", "Contact Us", go to Supplier, select Supplier Registration Form</p> <p>US-VISIT Email:</p> <p>Smart.border.alliance@accenture.com</p>	<p>US-VISIT project utilizes, but not limited to the following technical skills and expertise:</p> <ul style="list-style-type: none"> • Biometrics • Data center consolidations • Data Integration • Data Analytics • IT Strategy • Knowledge of current US-VISIT system (TECS, IDENT, ADIS, etc.) • Mobility/ Wireless Technology • Operations engineering • Performance testing • RFID Technology • SDLC – Sys Development Life Cycle • Security • Service Oriented Architecture • Systems Engineering • Technical Governance • Technical Infrastructure (platform engineering, DBA, Network engineering)
<p>Anteon Corporation</p> <p>Small Business Registration Site</p> <p>You can enter company information as well as upload up to four files such as capability documents. This database is used by Anteon in searches for companies that may be able to work with us on business opportunities, so it is important to be specific in using capability and customer area keywords that will allow us to find your company. Only the information in the registration form will be searchable.</p>	<ul style="list-style-type: none"> • C4ISR Experience • Space-related work (IT, engineering, environmental) – ground only, Space operations and engineering • Port Security and related experience • Maintenance & repair of C4I equipment (life cycle maintenance, tactical links, combat systems, data links, communications, C4I COTS, etc.) • Combat & Weapons Systems engineering & testing • Simulation & training • Telecommunications, Healthcare services • Army transformation, Army ranges, target systems, Future Combat Systems, Range training and maintenance
<p>Bearing Point</p> <p>Small Business Information</p>	<p>BearingPoint is a leading global business advisor and systems integrator. Our experienced professionals help organizations around the world set direction to reach their goals and create enterprise value.</p> <p>Knowledge of and work in DHS Strategy and Process Improvement Human Capital Management Change Management Systems Integration Identity Management Security Clearances</p>

Afternoon Session (1:00 p.m. to 4:00 p.m.)

DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
Booz Allen Hamilton Small Business Registration Site	<ul style="list-style-type: none"> • IT services • Change management • Organizational development • Engineering services • Communications • Modeling and simulation • Systems engineering • Information assurance • Network security • Strategic planning • Systems integration
CACI Small Business information	<ul style="list-style-type: none"> • Biometrics • Data Warehousing • Business Intelligence • Supply Chain • Systems Integration • Web Portal Development • E-Business
EDS	<ul style="list-style-type: none"> • EDS will provide guidance on how small firms can team with EDS. EDS procures products and services to support solutions that serve federal, state and local clients. Primarily we team with firms in the areas of: • integrating IT outsourcing • business process management • solutions consulting • management consulting • product lifecycle management software and services
Northrop Grumman	<ul style="list-style-type: none"> • Information Technology • Aerospace manufacturing
Northrop Grumman Ship Systems Integrated Coast Guard Systems Deepwater Project	<p>Northrop Grumman Ship Systems supports contracts with the Coast Guard and Navy by providing ships to these organizations. As such, NGSS buys a variety of products needed to support these "floating cities". They do not buy Information Technology (IT) services. Among the items they procure are:</p> <ul style="list-style-type: none"> • Pipe/valves/Fittings • Fasteners • Cable • Electrical Equipment • Fire Protection Equipment • Mechanical Equipment • Gasket Material • Outfitting and Furnishings <p>**No Computer Services, Software or Hardware**</p>

Afternoon Session (1:00 p.m. to 4:00 p.m.)

DHS Prime Contractor (click on website links for additional information about the company)	In Search Of:
PricewaterhouseCoopers	<ul style="list-style-type: none"> • Financial Management • Project Management
Qwest Communications	<ul style="list-style-type: none"> • Construction – trenching, dredging, plow • Cable and Wire – material and services
SAIC Small Business Programs Information (to register, click on “Submit Your Profile”)	<p>SAIC is interested in SDBs, WOBS, HUBZone and Service-Disabled Veteran-owned businesses that understand DHS' business needs and possess clearances.</p> <p>We seek such small businesses that have the following capabilities:</p> <ul style="list-style-type: none"> • Systems Engineering • Software Engineering • Systems Integration • Enterprise Architecture/Application • Security Specialists (Network, Information Assurance, IT Security) • All-Source Analysts • Intelligence Analysts
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